

Illinois Department of Insurance

320 West Washington Street

Springfield, Illinois 62767

FILED

4.5 000

December 17, 2009

MAR 0 1 2010

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS

RECEIVED LAH - FCS

DEC 2 1 2009

STATE OF ILLINOIS DEPARTMENT OF INSURANCE SPRINGFIELD

RE:

Podiatry Insurance Company of America

NAIC Company# 14460 - FEIN# 58-1403235

Line 11.1 - Medical Malpractice - Claims-Made Only

RATE/RULE

Podiatrists Professional Liability Program

2010 Revised Rate Filing w/currently approved rules

Company Filing Number: IL-1440-P Proposed Effective Date: April 1, 2010

Dear Illinois Department of Insurance:

We are submitting for your approval revisions to the currently approved rates for the above referenced program. The last revision of the rates currently approved for this program was with an effective date of 4/1/2008.

With this filing, we are requesting a rate change of 6.0%. Our request is based upon the attached exhibits prepared by our Actuary whose Actuarial Memorandum is also enclosed to provide a more detailed explanation with respect to the materials being filed.

In addition, we are submitting the following:

- Two copies of the Cover Letter and a postage paid self addressed return envelope for the return of one copy of the Cover Letter with your stamp of approval.
- For your advisement, we are including a copy of the currently approved PICA Podiatric Rating Manual Ed. 1-05, an Illinois Rating Manual Supplement Ed. 1-08, and a Company Name Change Endorsement Ed. 4-09.
- We affirm that the Company does not unfairly discriminate in offering, administering, or applying the filed rating manual and/or any amended provisions. Certification by a company officer and a qualified actuary is included by an Illinois Dual Certification as required.
- Two copies of Illinois Form RF-3 as required.
- Proposed 2010 Rates for each Illinois Territory
- Currently Approved 2008 Rates for each Illinois Territory with all revisions marked.
- A completed Illinois Review Requirements Checklist.

Please do not hesitate to contact me if you need any additional information. Your review and consideration are appreciated.

Sincerely,

Latasha Knox-Campbell
Latasha Knox-Campbell
Product Compliance Analyst

+6%

RAT

3000 Meridian Boulevard, Suite 400 P: 800-251-5727 Ext. 2201 Franklin, Tennessee 37067 F: 615-370-4803

Neuman, Gayle

From:

Latasha Knox-Campbell [LKnox-Campbell@picagroup.com]

Sent:

Thursday, May 20, 2010 3:02 PM

To:

Neuman, Gayle

Subject:

RE: Podiatry Ins Co of America - Rate/Rule Filing #IL-1440-P

Ms. Neuman,

Thank you. We wish to use the March 1, 2010, effective date.

Latasha

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

Sent: Thursday, May 20, 2010 1:45 PM

To: Latasha Knox-Campbell

Subject: Podiatry Ins Co of America - Rate/Rule Filing #IL-1440-P

Ms. Knox-Campbell,

The Department of Insurance has now completed its review of the filing referenced above. Originally, Podiatry Insurance Company of America requested the filing be effective March 1, 2010. Was the filing put in effect on March 1, 2010 or do you wish to have a different effective date?

Your prompt response is appreciated.

Gayle Neuman

Illinois Department of Insurance Property & Casualty Compliance (217) 524-6497

Please refer to the Property & Casualty Review Checklists before submitting any filing. The checklists can be accessed through the Department's website at www.insurance.illinois.gov.

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December 21, 2009

RECEIVED LAH - FCS

DEC 2 3 2009

Illinois Department of Insurance 320 West Washington Street Springfield, Illinois 62767

STATE OF ILLINOIS DEPARTMENT OF INSURANCE SPRINGFIELD

RE: Podiatry Insurance Company of America

NAIC Company# 14460 - FEIN# 58-1403235

Line 11.1 - Medical Malpractice - Claims-Made Only

Podiatrists Professional Liability Program

2010 Revised Rate Filing w/currently approved rules

Company Filing Number: IL-1440-P

Proposed Effective Date: March 1, 2010

Dear Illinois Department of Insurance:

Last week, we submitted the above reference filing with an effective date request of April 1, 2010, in the cover letter. The effective date request should have been for March 1, 2010, as stated in the actuarial support that was submitted with the filing.

I do apologize for any inconvenience this may have caused you.

Sincerely,

Latasha Knox-Campbell

Latasha Knox-Campbell

Product Compliance Analyst



DEC 23 2009

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD

Section 754.EXHIBIT A Summary Sheet (Form RF-3)

FORM (RF-3)

SUMMARY SHEET

Change in (Company's	premium	or rate	level	produced	by rate revision
effective 4/1/	2010 3	-1-3	010		•	•

(4)	(-)	
(1)	(2)	(3)
	Annual Premium	Percent
Coverage	Volume (Illinois) *	Change (+or-) **
Automobile Liability Private		
Passenger		
Commercial		
Automobile Physical Damag		
Private Passenger		
Commercial		
Liability Other Than Auto		
Burglary and Theft		
Glass		
Fidelity		
Surety		
Boiler and Machinery		<u> </u>
Fire		
Extended Coverage		
Inland Marine		
Homeowners		
Commercial Multi-Peril		
Crop Hail		
Other Medical Malpractice - Podiary	5,756,888	+6%
Life of Insurance		
Does filing only apply to cert	ain territory (territories) or	certain
Classes? If so,	an termory (termones) or	Octum
·	ng applies to all territories in Illinoi	s for our Podiatry line
specify.	, , , , , , , , , , , , , , , , , , ,	
Brief description of filing. (If	filing follows rates of an ac	dvisory
Organization, specify	~	•
organization):	This is a revised rate filing	requesting a 6% rate increase.
<u> </u>		

*Adjusted to reflect all prior rate changes.

RECEIVED

Podiatry Ins. Company of America

Name of Company
Latasha Knox-Campbell, Product Compliance Analyst

Official - Title

DEC 2 1 2009

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS



^{**}Change in Company's premium level which will result from application of new rates.

ILLINOIS CERTIFICATION OF MEDICAL MALPRACTICE RATES

(215 ILCS 5/155.18)(c)(5) states that medical liability rates shall be certified in such filings by an officer of the company and a qualified actuary that the company's rates are based on sound actuarial principles and are not inconsistent with the company's experience.

I, Howard Friedman, ACAS, a qualified actuary, am authorized to certify on behalf of the Company making this filing that the company's rates are based on sound actuarial principles and are not inconsistent with the company's experience, and that I am knowledgeable of the laws, regulations and bulletins applicable to the policy rates that are subject of this filing.

I, Janet C. Fox, an officer of Podiatry Insurance Company of America, am authorized to certify on behalf of the Company making this filing that the company's rates are based on sound actuarial principles and are not inconsistent with the company's experience, and that I am knowledgeable of the laws, regulations and bulletins applicable to the policy rates that are subject of this filing.

HORE .	12/16/2009
Howard Friedman, ACAS	Date
land ctoy	12-16-2009
Janet G Fox, Assistant Secretary	D a te

Insurance Company	FEIN #58	-1403235	Filing	g Number _	IL-1440-P
Insurer's Address	3000 Meridian	Roulevard	Suite AOO		
mstrer's Address	2000 MEHDIGH	Dudicadia,			artinatura (non artinatura esperantes de la composito de la composito de la composito de la composito de la co
City Franklin	State	TN	Zip Code	37067	
Contact Dorson's					
Contact Person's:					
Name and E-mail	Latasha Kno	c-Campbell	lcampbell@p	icagroup.co	om
Direct Telephone an	d Fax Number	(615) 371-	8776 ext. 2201	(615) 324	9161

Neuman, Gayle

From: Latasha Knox-Campbell [LKnox-Campbell@picagroup.com]

Sent: Tuesday, January 12, 2010 8:57 AM

To: Neuman, Gayle

Subject: RE: Podiatry Ins Co of America - Filing #IL-1440-P

Ms. Neuman,

We use ISO.

Thank you,

Latasha Knox-Campbell

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

Sent: Tuesday, January 12, 2010 8:20 AM

To: Latasha Knox-Campbell

Subject: Podiatry Ins Co of America - Filing #IL-1440-P

Ms. Knox-Campbell,

Please indicate if your company has a plan for the gathering of statistics or the reporting of statistics to statistical agencies? If yes, what stat agency is being used? Your immediate attention is appreciated.

Gayle Neuman

Illinois Department of Insurance Property & Casualty Compliance (217) 524-6497

Please refer to the Property & Casualty Review Checklists before submitting any filing. The checklists can be accessed through the Department's website at www.insurance.illinois.gov.

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www.clearswift.com

Podiatry Insurance Company of America 2008 Podiatric Rates

Illinois Territory 01 - All counties except Cook

		Claims Made						
Limits	1	st Year	2	nd Year	3	rd Year	41	h Year
(000 omitted)	Non-surg.	Surgical	Non-surg.	Surgical	Non-surg.	Surgical	Non-surg.	Surgical
100/300	\$1,674	\$2,437	\$2,511	\$3,655	\$3,557	\$5,178	\$4,185	\$6,092
200/600	\$2,009	\$2,924	\$3,013	\$4,386	\$4,269	\$6,214	\$5,022	\$7,310
250/750	\$2,160	\$3,144	\$3,239	\$4,715	\$4,589	\$6,680	\$5,399	\$7,859
500/1000	\$2,344	\$3,412	\$3,516	\$5,117	\$4,981	\$7,250	\$5,859	\$8,529
500/1500	\$2,411	\$3,509	\$3,616	\$5,263	\$5,122	\$7,456	\$6,026	\$8,772
1000/1000	\$2,595	\$3,777	\$3,892	\$5,666	\$5,514	\$8,027	\$6,487	\$9,443
1000/3000	\$2,846	\$4,142	\$4,269	\$6,214	\$6,047	\$8,803	\$7,115	\$10,356

Podiatry Insurance Company of America 2010 Podiatric Rates

Illinois Territory 01

All counties except Cook

		Claims Made						
Limits	1:	st Year	2	nd Year	3r	d Year	4t	h Year
(000 omitted)	Non-surg.	Surgical	Non-surg.	Surgical	Non-surg.	Surgical	Non-surg.	Surgical
100/300	\$1,775	\$2,583	\$2,662	\$3,875	\$3,771	\$5,489	\$4,437	\$6,458
200/600	\$2,130	\$3,100	\$3,195	\$4,650	\$4,526	\$6,588	\$5,324	\$7,750
250/750	\$2,289	\$3,332	\$3,434	\$4,999	\$4,865	\$7,081	\$5,723	\$8,331
500/1000	\$2,484	\$3,616	\$3,727	\$5,425	\$5,279	\$7,685	\$6,211	\$9,041
500/1500	\$2,556	\$3,720	\$3,833	\$5,580	\$5,431	\$7,905	\$6,389	\$9,300
1000/1000	\$2,751	\$4,004	\$4,126	\$6,006	\$5,845	\$8,509	\$6,877	\$10,010
1000/3000	\$3,017	\$4,392	\$4,526	\$6,587	\$6,411	\$9,332	\$7,543	\$10,979

Podiatry Insurance Company of America 2008 Podiatric Rates

Illinois Territory 02 - Cook county only

ĺ.			Claims Made						
İ	Limits	1	st Year	2	nd Year	3	rd Year	41	h Year
1	(000 omitted)	Non-surg.	Surgical	Non-surg.	Surgical	Non-surg.	Surgical	Non-surg.	Surgical
	100/300	\$2,638	\$3,840	\$3,957	\$5,760	\$5,606	\$8,160	\$6,595	\$9,600
	200/600	\$3,166	\$4,608	\$4,749	\$6,912	\$6,727	\$9,792	\$7,914	\$11,520
	250/750	\$3,403	\$4,954	\$5,105	\$7,430	\$7,232	\$10,526	\$8,508	\$12,384
	500/1000	\$3,693	\$5,376	\$5,540	\$8,064	\$7,848	\$11,424	\$9,233	\$13,440
1	500/1500	\$3,799	\$5,530	\$5,698	\$8,294	\$8,073	\$11,750	\$9,497	\$13,824
	1000/1000	\$4,089	\$5,952	\$6,134	\$8,928	\$8,689	\$12,648	\$10,223	\$14,880
	1000/3000	\$4,485	\$6,528	\$6,727	\$9,792	\$9,530	\$13,872	\$11,212	\$16,320

Podiatry Insurance Company of America 2010 Podiatric Rates

Illinois Territory 02 Cook county only

		Claims Made						
Limits	1	st Year	2	nd Year	3	rd Year	4	th Year
(000 omitted)	Non-surg.	Surgical	Non-surg.	Surgical	Non-surg.	Surgical	Non-surg.	Surgical
100/300	\$2,796	\$4,070	\$4,195	\$6,106	\$5,942	\$8,650	\$6,991	\$10,176
200/600	\$3,356	\$4,884	\$5,033	\$7,327	\$7,131	\$10,379	\$8,389	\$12,211
250/750	\$3,607	\$5,251	\$5,411	\$7,876	\$7,666	\$11,158	\$9,018	\$13,127
500/1000	\$3,915	\$5,698	\$5,872	\$8,548	\$8,319	\$12,109	\$9,787	\$14,246
500/1500	\$4,027	\$5,861	\$6,040	\$8,792	\$8,557	\$12,455	\$10,067	\$14,653
1000/1000	\$4,334	\$6,309	\$6,502	\$9,464	\$9,211	\$13,407	\$10,836	\$15,773
1000/3000	\$4,754	\$6,920	\$7,131	\$10,379	\$10,102	\$14,704	\$11,884	\$17,299



RATING MANUAL SUPPLEMENT – COMPANY NAME CHANGE

The company name, wherever it appears in the attached rating manual, is hereby amended to read:

Podiatry Insurance Company of America

Ed. 4-09 Page 1 of 1

PODIATRY INSURANCE COMPANY OF AMERICA A MUTUAL COMPANY

PODIATRIC RATING MANUAL

PODIATRY INSURANCE COMPANY OF AMERICA A MUTUAL COMPANY

PODIATRIC RATING MANUAL

I. GENERAL RULES

This manual includes underwriting rules and regulations as they relate to underwriting for Podiatric Physician Malpractice Liability.

A. INSURED CLASSIFICATION

- 1. Preceptee: Coverage is provided for podiatric college graduates or residents entering preceptorship (apprenticeship/training) programs conducted by preceptors who are PICA policyholders. The preceptorship program must last for one year, both preceptee and preceptor must sign the Preceptorship Certificate and the preceptor must be insured by PICA. Optional Extension Coverage is issued concurrently with the policy and earned completely on the first day of the policy. Financial responsibility is with the named insured.
- 2. <u>Resident:</u> Coverage is provided for residents in an American Podiatric Medical Association Council on Podiatric Medical Education approved program or a program in candidate status. Optional Extension Coverage is issued concurrently with the policy and earned completely on the first day of the policy. Financial responsibility is with the named insured. Coverage is only for responsibilities as a part of the residency program.

Coverage requested for moonlighting must be approved by the Residency Director. If approved by the Residency Director, a new practitioner policy will be issued with the proper classification (sole practitioner or employed podiatrist). The resident must weigh the benefit of moonlighting since the new practitioner policy does not include Optional Extension Coverage (OEC coverage). The next year will be rated under the second year premium. "Documentation" is critical for the underwriting file.

a. Veterans Administration Residency: This is a modification of the existing resident policy, allowing more than one resident to be covered under one policy. The policy will cover residents during rotations outside of the Veterans Administration facility, not to exceed 261 days per premium charged. Outside rotations must be an integral part of the residency program. Individuals must be "Scheduled" on the policy with the Optional Extension Coverage endorsement being issued upon receipt of the final audit from the residency program. This ensures proper documentation of outside rotations as well as appropriate premium charges. Financial responsibility of this policy is contracted by signature with the residency director on the "Schedule." Risk management

discounts will <u>not</u> be allowed on this policy, but will be allowed when the resident renews as a new practitioner.

3. Partnership, Corporation or Professional Association: All owners in the entity must be insured with PICA and maintain the same Limits of Liability. There is no additional premium for a "shared" Limit of Liability.

Unless required by state regulations, separate Limit of Liability is optional for an additional 5% of the total premium charged to each insured in the corporation or partnership. The maximum charge will be 100% of the mature premium for the corresponding limit of liability and the minimum would be 5% of the professional liability premium being charged.

- 4. <u>Ambulatory Surgical Center:</u> Coverage is provided with the following criteria:
 - a. A majority of the owners must be insured with PICA.
 - b. Coverage of \$1,000,000/3,000,000 is mandatory.
 - c. A Certificate of Insurance is required from all non-PICA users with Limits of Liability of \$1,000,000/3,000,000.
 - d. A written agreement must be provided between the facility and a local hospital where immediate admission will be granted in the event of an urgent or emergency situation.
 - e. Premium will be based on PICA's mature \$1,000,000/3,000,000 coverage multiplied by the total number of podiatric physicians(with the exception of PICA insured employed podiatrists and podiatric residents) multiplied by 10%. Coverage is provided for the ambulatory surgical center based upon the total number of PICA insured owners, non-PICA insured owners and all non-owner podiatric physician users.
- 5. <u>Podiatric Medical Schools:</u> Separate application and policy forms are available for institutional coverage to include residents, teaching staff and students.
- B. <u>SURGICAL AND NON-SURGICAL POLICY DEFINITION</u> Coverage is provided for all procedures authorized by state statute and/or regulation in each state a license is held.

Surgery shall include any procedure requiring an anesthetic or intravenous or gaseous sedation including post-operative treatment. Exceptions to this definition include diagnostic and therapeutic injections, surgical procedures involving the nails, excision of skin lesions, incision and drainage of abscesses and the treatment of ulcers.

Post operative treatment will be covered under a non-surgical policy <u>if and only if</u> the podiatric physician performing the surgery maintains a surgical policy with PICA.

A podiatric physician acting as an assistant surgeon will not be covered under a non-surgical policy.

C. POLICY TERM

Policies are written for a one year term and renewed annually thereafter. On exception, a short term policy may be issued on a pro-rata basis and then renewed for an annual term thereafter.

D. PREMIUM COMPUTATION/ROUNDING TABLE

- 1. All premiums are for an annual period.
- 2. Computation of the premium at inception uses the premium in effect at the time. Retroactive coverage will be provided to the insured's previous policy retroactive date (provided that the podiatric physician's prior policy is a claims-made policy). At each renewal, computation of the premium will be at the premium in effect at the time.
- 3. Premiums are calculated as specified for the respective coverage (i.e. surgical, non-surgical, resident or preceptee).
- 4. Each insured is rated in the state and/or territory where he or she practices more than 50% of the time.
- 5. Rounding to the nearest dollar amount is done at each step of the computation process, as opposed to rounding the final premium. (Round a premium involving \$.50 or over to the next higher whole dollar; less than \$.50 to the previous whole dollar.)

E. PREMIUM DISCOUNTS

- 1. <u>Employed Podiatrist:</u> A podiatrist must be employed 100% of the time without ownership interest to receive a 25% employed podiatrist discount. The insured <u>cannot</u> have any ownership interest <u>and</u> work for the corporation and receive the employed podiatrist discount. It is pertinent to know who provides coverage for the employer.
- 2. New Practitioner: The first-year professional liability claims-made premium is reduced 75%, the second-year premium 50%, the third-year premium 35% and the fourth-year 20%. No finance charges will be applied to the first, second, third or fourth year.

This applies to recent podiatric medical school and/or residency graduates, practitioners who have completed a preceptorship, practitioners who have completed three years of service in one of the Armed Forces or other government programs.

A new practitioner who has completed an American Podiatric Medical Association Council on Podiatric Medical Education (CPME) approved residency program or a program that is in candidate status will be provided with free retroactive coverage. The practitioner must submit verification of prior claims-made insurance coverage with no lapse.

The new practitioner discount will be allowed for applicants requesting retroactive coverage up to four years in practice.

3. Risk Management: A 10% risk management discount will apply to the following year's annual renewal premium for completing a home study course or attending a PICA/Podiatry Institute meeting. An additional 5% to 15% discount is applied for attending PICA designated risk management meetings that may be a component of an existing podiatric conference as determined by the risk management committee dependent upon the structure and composition of the meeting. The maximum risk management discount available is 15%.

A 10% discount will be granted to new applicants who have completed a risk management program which would have qualified for a risk management discount with their previous carrier.

- 4. <u>Semi-Retired</u>: Premiums are reduced by 50%. To qualify for this discount, the insured must be at least 55 years of age, must have been insured with PICA for at least five years immediately prior to becoming semi-retired and must not practice more than 20 hours a week. Consideration may be given to new applicants to allow credit for consecutive years of coverage with another carrier subject to underwriting approval.
- 5. <u>Part Time</u>: To qualify for this discount, the insured must practice 1-10 hours to receive a 50% discount or 11-20 hours a week to receive a 25% discount. These discounts will apply to surgical and non-surgical policyholders.
- 6. <u>Residency Director</u>: An insured who is an appointed Residency Director by the Council of Podiatric Medical Education will be entitled to a 25% discount off his or her individual malpractice premium.
- 7. <u>Multiple Discounts</u>: The practitioner will receive the greater of the classification discount that applies. For example an insured would receive a 50% semi-retired discount and not an employed podiatrist discount.
- 8. The following schedule of credits or debits may be used to modify premium for certain insureds, reflecting unique exposure present in those risks. These insureds may qualify for schedule rating because of factors not contemplated in the filed rate structure of the company. Pursuant to underwriting judgment, any or all of the following factors may be considered when assigning credits or debits. A combined maximum credit

or debit of 25% may be applied to recognize risk characteristics that are not reflected in an otherwise applicable rate. Any credits or debits assigned under this plan are subject to annual review. All premium modifications will be noted and documented in the individual insured's file with any premium credit and/or debit in excess of 10% requiring approval of the Underwriting Vice President. Premiums may be modified based upon the following exposure and rating characteristics:

	<u>Credit</u>	<u>Debit</u>
Participation in risk management program	0-15%	N/A
Unusual risk characteristics	0-25%	0-25%
Claims free discounts	0-10%	N/A
Record keeping	0-10%	0-10%
Professional loss history/trends	N/A	0-25%
Group practice or association membership	0-20%	N/A

(N/A = not applicable)

F. COVERAGE CHANGE REQUEST

The premium and rules in effect on the effective date of change apply. Coverage may be increased or decreased at any time during the policy year. Premium changes will be computed on a pro-rata basis.

- 1. Endorsements: Policies involving corporation, partnership or professional association limits of liability must be consistent. Endorsements are not back dated unless coverage has been replaced and verified. Any change in coverage must be submitted in writing and signed by the named insured.
- 2. Prior Surgery Covered: For a podiatric physician requesting a change from surgical to non-surgical coverage, the premium will be calculated by averaging the sum of the applicable surgical and non-surgical premium. Subsequent renewal premium will be based on the non-surgical premium.
- 3. Retroactive Coverage: A copy of the applicant's current declaration page is required to verify the retroactive date. The Underwriting Committee may not approve retroactive coverage. If retroactive coverage is not approved, the applicant will be advised that Optional Extension Coverage should be purchased from their previous carrier. A practitioner accepted on probation is not allowed retroactive coverage.
- 4. Leave of Absence: This endorsement interrupts the premium and policy for special circumstances. These include, but are not limited to illness, childbirth, sabbatical leave, additional training and other situations as approved by the Underwriting Department. A premium rate of 25% of the practitioner's current premium calculated on a pro rata basis will apply.

5. Locum Tenens Coverage: This coverage will be offered at no charge for periods of sixty days within any policy year, subject to underwriting approval of the replacement podiatric physician.

G. RETURN PREMIUM POLICY

- 1. Deletion of a state mandated coverage is not permitted unless the entire policy is canceled.
- 2. Premium will be computed for policy cancellation utilizing the initial premium charged. Short rate computation will apply to requested and non-payment cancellations.
- 3. Return premium will be computed pro-rata by rounding to the next higher whole dollar when any coverage is deleted or an amount of insurance is reduced.
- 4. Premium of \$5.00 or less will be waived or returned to the Insured if requested. This waiver only applies to cash exchange due on the endorsement effective date.
- 5. Return premium is sent to the "Named Insured" regardless of who makes the premium payment. In the event of death of an insured, the return premium is sent "To The Estate of"

H. POLICY CANCELLATION

- 1. Return premium is computed pro-rata and rounded to the next higher whole dollar when:
 - a. a policy is canceled by the Company.
 - b. a policy is canceled by the Insured because of retirement, disability or death.

(Notices are sent by certified mail to verify receipt of notification.)

- 2. Return premium is computed short-rate and rounded to the next higher whole dollar when:
 - a. a policy is canceled by the Insured.
 - b. a policy is canceled for non-payment of premium (Notices are sent by certified mail to verify receipt of notification.)
- 3. A policy canceled for non-payment of premium will not be reinstated unless the total amount of outstanding premium is received. A policyholder will be permitted two consecutive non-payment of premium cancellation notices. If it becomes necessary for a third consecutive cancellation notice, the cancellation notice will indicate the policy is being canceled for "Underwriting Reasons" and the coverage will not be reinstated.

- a. Cancellation for non-payment will not be effective for 10 working days. Postal holidays and weekends will extend the number of days.
- b. Cancellation notice will be sent by certified mail return receipt requested.

II. INSURANCE COVERAGE

This policy includes but is not limited to mandatory Professional Liability coverage as a result of providing or failing to provide professional services on a Claims-Made form. A recently developed plain-language, Modified Claims-Made policy is available for use in states that predominantly offer a Modified Claims Made or Occurrence form. General Liability coverage may be purchased by the policyholder as an optional coverage. Coverages available:

A. Individual Professional Liability

- B. Corporation Professional Liability
 - 1. Shared Limit of Liability at no additional charge
 - 2. Separate Limit of Liability is optional for an additional 5% of the total premium charged to each insured in the corporation or partnership. The maximum charge will be 100% of the mature premium for the corresponding limit of liability and the minimum would be 5% of the professional liability premium being charged.

C. General Liability Coverage

This is an optional coverage that responds to Business Premises Liability and Personal Injury Liability on behalf of the Insured. Medical Payments are \$250 with Bodily Injury Liability the same limits of liability as selected for the professional liability coverage. Property Damage Limits are \$5,000 and Personal Liability limits are \$100,000. Annual premiums are indicated below determined by the Bodily Injury limit:

Bodily Injury	One Location	Two or More Locations
\$1,000,000/3,000,000	\$51.00	\$85.00
\$1,000,000/1,000,000	\$47.00	\$78.00
\$500,000/\$1,000,000	\$42.00	\$70.00
\$250,000/500,000	\$38.00	\$63.00
\$200,000/600,000	\$36.00	\$60.00
\$100,000/300,000	\$30.00	\$50.00

D. Administrative Defense Coverage Endorsement will cover medical licensing board actions, hospital medical staff peer review actions, managed care decertification actions and Medicaid/Medicare (and other payor) billing and coding errors and omissions.

Included in the current premium, this coverage will be attached by endorsement to all policyholders (with the exception of residents, preceptees and new practitioners). This coverage may be purchased by those "newer" practitioners as indicated below:

Second Year New Practitioners	\$400
Third Year New Practitioners	\$600
Fourth Year New Practitioners	\$800

III. LIMITS OF LIABILITY

A. \$ 100,000 Each Claim / \$ 300,000 Annual Aggregate

B. \$ 200,000 Each Claim / \$ 600,000 Annual Aggregate

C. \$ 250,000 Each Claim / \$ 500,000 Annual Aggregate

D. \$ 500,000 Each Claim / \$1,000,000 Annual Aggregate

E. \$ 500,000 Each Claim / \$1,500,000 Annual Aggregate

F. \$1,000,000 Each Claim / \$1,000,000 Annual Aggregate

G. \$1,000,000 Each Claim / \$3,000,000 Annual Aggregate

Refer to Company for additional Limit of Liability options.

Requests for higher limits of liability must be approved by the Vice President of Underwriting. When limits are requested in excess of \$1,000,000/3,000,000, approval by PICA reinsurers, through the Chief Financial Officer, is mandatory.

IV. EXTENDED REPORTING PERIOD COVERAGE (OPTIONAL EXTENSION COVERAGE)

A. The percentages in the following Table shall be applied to the mature claims-made premium (4th year premium) in the year coverage is being purchased.

Years of Prior PICA	Percentage of 4th Year		
Claims-Made Coverage	Claims-Made Premium		
- · · · · ·			
One	100%		
Two	155%		
Three	175%		
Four or More	180%		

- B. The availability of Extended Reporting Period coverage shall be governed by the following rules, subject to underwriting approval.
 - 1. Available Limits of Liability shall not exceed those afforded under the current claims-made policy.
 - 2. Extended Reporting Period Coverage applies to claims first made against the insured immediately following the effective date of cancellation or non-renewal; but only by reason of alleged malpractice which occurred subsequent to the retroactive date and prior to the effective date of cancellation or non-renewal (and which is otherwise covered by this insurance).
 - 3. Extended Reporting Period Coverage is granted at no charge in the event

of death or permanent disability or in the event of permanent retirement at any age after 5 years of continuous coverage. Permanent disability is defined as having existed continuously for not less than six months, having rendered the Insured unable or incapable of practicing or continuing to practice, and expected to be continuous and permanent.

- 4. Extended Reporting Period Coverage will be available to all podiatric physicians except those who are canceled for non-payment of premium and/or non-compliance with the terms and conditions of the policy.
- 5. Should an insured terminate coverage, the insured may purchase Extended Reporting Period Coverage. The insured is eligible for this coverage provided:
 - a. The insured requests Extended Reporting Period Coverage within 30 days of policy termination and premium is paid.
 - b. The insured requests Extended Reporting Period Coverage within 30 days after the effective date of cancellation of the policy.
- 6. An insured who retires from practice will receive a discount from the applicable Extended Reporting Period Coverage premium for each consecutive year with PICA. These discounts are reflected in the following Table.

	Discount Applicable To
Consecutive	Extended Reporting Period
Years with PICA	Coverage Premium
1	20%
2	40%
3	60%
4	80%
5	100%

Credit on a two for one basis to bridge prior PICA coverage may be granted toward the retirement tail coverage.

Consideration may be given to new applicants to allow credit for consecutive years of coverage with another carrier subject to underwriting approval.

7. Extended Reporting Period Coverage premium will be waived for policyholders who have been insured by PICA for 10 years and enter full time academia.

RATING MANUAL SUPPLEMENT Podiatry Insurance Company of America

State of Illinois

- I. Item # 3 under Subsection H. <u>POLICY CANCELLATION</u> of Section I. GENERAL RULES is hereby deleted in its entirety and replaced with the following:
 - 3. A policy canceled for non-payment of premium will not be reinstated unless the total amount of outstanding premium is received. If payment is received after the effective date of cancellation, the policy may be reinstated with a satisfactory underwriting review, and will be charged a \$50 reinstatement fee.
 - a. Cancellation for non-payment will not be effective for 10 working days. Postal holidays and weekends will extend the number of days.
 - b. Cancellation notice will be sent by certified mail return receipt requested.
- II. Section IV. EXTENDED REPORTING PERIOD COVERAGE (OPTIONAL EXTENSION COVERAGE) is hereby deleted in its entirety and replaced with the following:

IV. EXTENDED REPORTING PERIOD COVERAGE (OPTIONAL EXTENSION COVERAGE)

For Malpractice Liability

A. The premium for the optional Extended Reporting Period Coverage shall be the product of the applicable percentage factor in the following Table and the expiring annual premium of the policy:

Years of Prior PICA	Percentage of 4th Year
Claims-Made Coverage	Claims-Made Premium
One	100%
Two	155%
Three	175%
Four or More	180%

The number of consecutive years of prior claims-made coverage shall be determined as of the date the optional Extended Reporting Period Coverage is purchased.

- B. The availability of Extended Reporting Period Coverage shall be governed by the following rules:
 - 1. Available Limits of Liability shall not exceed those afforded under the current claims-made policy.
 - 2. Extended Reporting Period Coverage applies to claims first made against the insured immediately following the effective date of cancellation or non-renewal; but only by reason of alleged malpractice which occurred on or after the retroactive date and prior to the effective date of cancellation or non-renewal (and which is otherwise covered by this insurance) for a period of unlimited duration.
 - 3. Extended Reporting Period Coverage is granted at no charge in the event of death or permanent disability or in the event of permanent retirement at any age after 5 years of continuous coverage.

 Permanent disability is defined as having existed continuously for not less than six months, having rendered the Insured unable or incapable of practicing or continuing to practice, and expected to be continuous and permanent.
 - 4. Extended Reporting Period Coverage will be available to all insureds.
 - 5. The insured may purchase optional Extended Reporting Period Coverage. The insured is eligible for this coverage provided:
 - a. The insured requests Extended Reporting Period Coverage within 30 days of the effective date of termination; and
 - b. any outstanding premium with respect to the terminated policy is paid
 - 6. An insured who retires from practice will receive a discount from the applicable Extended Reporting Period Coverage premium for each consecutive year with PICA. These discounts are reflected in the following Table.

	Discount Applicable To
Consecutive	Extended Reporting Period
Years with PICA	Coverage Premium
1	20%
2	40%
3	60%
4	80%
5	100%

Credit on a two for one basis to bridge prior PICA coverage may be granted toward the retirement tail coverage.

Consideration may be given to new applicants to allow credit for consecutive years of coverage with another carrier subject to underwriting approval.

- 7. Extended Reporting Period Coverage premium will be waived for policyholders who have been insured by PICA for 10 years and enter full time academia.
- 8. The Company shall inform the Insured of the optional Extended Reporting Period Coverage (ERP) premium at the time the last policy is purchased. The Company may not wait until the Insured requests to purchase the ERP to tell the Insured what the premium will be or how the premium would be calculated.
- 9. The following credits: Employed Podiatrist, New Practitioner, Part –Time, Semi-Retired and Residency Director (as defined under Rule I.E.) shall, if applicable, be applied when determining the final extended reporting period premium.

The following credits: Leave of Absence and Risk Management (as defined under Rule I.E.) shall not be applied when determining the final extended reporting period premium.

10. The Company will offer the Extended Reporting Period Coverage when the policy is terminated for any reason, including non-payment of premium, and whether the policy is terminated at the company's or insured's request.

For General Liability

A. For General Liability, there is no additional premium charge for an unlimited reporting period under the optional Extended Reporting Period Coverage.

- B. For General Liability, if the insured does not choose the free unlimited reporting period coverage, they will be provided a free 5 year extended reporting period after the free 60-day Automatic Extended Reporting Period.
- C. The availability of Extended Reporting Period Coverage shall be governed by the following rules:
 - 1. During the Automatic Extended Reporting Period, the aggregate liability limit shall be equal to the amount of coverage remaining in the policy's annual aggregate liability limit at termination.

Under the option of an unlimited extended reporting period, 100% of the aggregate liability limit of the current claims-made policy shall be reinstated for the duration of the extended reporting period.

Under the option of a free five year extended reporting period, the aggregate liability limit shall be equal to the amount of coverage remaining in the policy's annual aggregate liability limit at termination.

- 2. Extended Reporting Period Coverage applies to claims first made against the insured immediately following the effective date of cancellation or non-renewal; but only by reason of bodily injury, property damage or personal injury which occurred on or after the retroactive date and prior to the effective date of cancellation or non-renewal (and which is otherwise covered by this insurance).
- 3. Extended Reporting Period Coverage will be available to all insureds.
- 4. The insured is eligible for the optional Extended Reporting Period coverage provided:
 - a. The insured requests Extended Reporting Period Coverage within 60 days of the effective date of termination; and
 - b. any outstanding premium with respect to the terminated policy is paid
- 5. The Company will offer the Extended Reporting Period Coverage when the policy is terminated for any reason, including non-payment of premium, and whether the policy is terminated at the company's or insured's request.

- III. Item E. 8. Schedule Rating under Section I. GENERAL RULES is hereby deleted in its entirety and replaced with the following Group Discount as Item E.
 8. under Section I. GENERAL RULES
 - 8. <u>Group Discount</u>: A group of practitioners insured by the company may be eligible for a group discount based on the following:
 - 1. Must have Uniform Tax Identification Number for billing
 - 2. Must be a Legal Entity (i.e. Corporation, Professional Association, Partnership or Limited Liability Corporation)
 - 3. Premium considered for discount excludes employed podiatrists
 - 4. A total annual premium of at least \$10,000 will be eligible for the group discount as follows:
 - a. \$10,000 \$30,000 = 6% discount
 - b. \$30,001 \$50,000 = 9% discount
 - c. \$50,001 or greater = 7% discount
- IV. The following is added to Rule E., 3. Risk Management under Section I. **GENERAL RULES:**

IPMA and APMA members who attend the PICA sponsored Risk Management Seminar at either the Annual APMA or IPMA will receive a 15% Risk Management discount.

- V. The following is hereby added as Rule E. 9. Claims-Free Discounts under SECTION I. GENERAL RULES:
 - 9. Claims-Free Discounts:

One of the following discounts shall be applied to all eligible policyholders:

Five (5) years claims-free = 5% Discount Ten (10) years claims-free = 10% Discount

To be considered claims-free, the policyholder must have no claims within the requisite time period that involve a professional liability indemnity payment.

- VI. The following is hereby added as Rule I. Premium Payment Plan Options under SECTION I. GENERAL RULES:
 - I. PREMIUM PAYMENT PLAN OPTIONS

OPTION A: QUARTERLY INSTALLMENT

1. A quarterly installment option is available upon issuance of a new policy or upon renewal of an existing policy. The quarterly installment option will include an installment charge of \$25.00 per installment or 1% of the total annual premium whichever is less. Available option shall be a quarterly (four payment) option with equal installments of 25% each.

The first installment is due (as a down payment) when the policy is issued or renewed. The remaining installments are due 3, 6, and 9 months from policy inception.

2. <u>Collection:</u> Past due accounts will be sent for collection after three attempts have been made to clear the account.

Arrangements may be made to allow the Insured time to pay the outstanding balance.

- 3. Additional premium from a policy change shall be spread over the remaining installments, if any. If there are no remaining installments, additional premium resulting from change shall be billed immediately as a separate transaction.
- 4. Insureds shall have the option of paying the premium in full at any time without incurring additional fees.
- 5. In the event that an Insured makes his/her payment after the due date, he/she will be charged a flat late fee of \$10.00.
- 6. The Company shall not apply interest charge.

OPTION B: FIVE PAYMENT PLAN

- 1. A five payment premium plan option is available upon issuance of a new policy or upon renewal of an existing policy. The five payment premium plan option will include an additional 9.5% annual percentage rate finance charge. This finance charge will apply to all policyholders.
 - a. <u>Collection:</u> Past due accounts will be sent for collection after three attempts have been made to clear the account. Arrangements may be made to allow the practitioner time to pay the outstanding balance.
 - b. In the event that an insured makes his/her payment after the due date, he/she will be charged a flat late fee of \$10.00.

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OPTION C: TWO PAYMENT PLAN

1. A two payment premium plan option is available upon issuance of a new policy or upon renewal of an existing policy. The two payment premium plan option will not include a finance charge or installment fee.

OPTION D: ANNUAL PAYMENT PLAN

1. An annual payment premium plan option is available upon issuance of a new policy or upon renewal of an existing policy. The annual payment premium plan option will not include a finance charge or installment fee.

PODIATRY INSURANCE COMPANY OF AMERICA PODIATISTS PROFESSIONAL LIABILITY ILLINOIS

ACTUARIAL MEMORANDUM

Podiatry Insurance Company of America (PICA) submits the following exhibits in support of an increase of +6.0% to Podiatrists Professional Liability rates. Please note that no rating plan changes are being proposed. The overall rate level indication is +9.86% and assumes a proposed effective date of March 1, 2010. The last time PICA revised base rates was April 1, 2008 as part of filing #IL-867-P with an estimated rate level impact of -5.0%. PICA also implemented a claims free discount effective April 1, 2008 in filing #IL-1002-P with an estimated impact of -8.83%. Following are brief narratives which highlight some of the key components of the rate indication.

Exhibit 1 – Indicated Rate Change

Exhibit 2 – Projected Loss & ALAE Ratio

Exhibit 3 – Trended Ultimate Losses & ALAE

Exhibit 4 – Estimated Ultimate Losses & ALAE (Loss Development Methods)

Exhibit 5 – Estimated Ultimate Losses & ALAE (Bornhuetter-Ferguson Methods)

Exhibit 6 – Summary of Proposed Changes

Exhibit 7 – Countrywide Expense Loadings

Exhibit 8 – Underwriting and Profit Contingencies Load

Exhibit 9 – Estimated Investment Income on Reserves

Exhibit 10 – Expected Effective Tax Rate on Investment Income and Investment Income Yield

Exhibit 11 – Credibility

Exhibit 12 – Adjustments to Premiums

Exhibit 13 – Premiums Adjusted to Current Rate Level

Exhibit 14 - Countrywide Paid Loss & ALAE loss development

Exhibit 15 - Countrywide Reported Loss & ALAE loss development

Exhibit 16 – Countrywide Loss Trend

Underwriting Profit Provision

PICA is introducing a total rate of return methodology to determine the required underwriting profit provision with this filing. PICA has targeted a total after-tax rate of return of 13.0% as a percent of surplus which results in a required underwriting profit provision of +9.6%. The development of the underwriting profit provision is included on Exhibits 8-10. The development of the Target Loss and LAE ratio is included on Exhibit 1.

Premiums

Historical rate level changes were utilized to adjust historical PICA premiums to current rate level. A new process being introduced with this filing involves summarizing earned premiums based upon the underlying policy term effective date and applying all subsequent rate level

impacts. The end result is an overall weighted earned premium adjustment factor by year. The new process is illustrated on Exhibit 12 and summarized on Exhibit 13.

Losses & Loss Trend

Total limits losses for report years 2004-2008 evaluated as of September 30, 2009 were analyzed. Illinois losses were developed to an ultimate level using countrywide loss development by applying the paid and reported loss development methods along with the Bornhuetter-Ferguson methods. This process is illustrated on Exhibits 4 and 5 and countrywide development support is included on Exhibits 14 and 15. PICA selected the average of all methods when determining its point estimate of ultimate losses. Countrywide loss trend was also applied to Illinois loss experience and is included on Exhibit 16. The actual projection of losses is included on Exhibit 3. Please note that the annual loss trend is also utilized as the compliment of credibility as illustrated on Exhibit 1.

Credibility

PICA has revisited the credibility standard utilized in its Podiatrists Professional Liability rates on a countrywide basis. A credibility standard of 500 claims is being introduced with this filing. This standard is based upon the assumption that one year of PICA countrywide experience is fully credible. The development of the credibility assigned to Illinois loss experience is included on Exhibit 11.

PODIATRY INSURANCE COMPANY OF AMERICA PODIATRIC DIRECT PRICING ANALYSIS FOR 2010 Illinois

Exhibit 1

INDICATED RATE CHANGE

		Percentage of Written
	Expense Item	Premium
(1)	Other Acquisition Expense	14.50%
(2)	General Administrative Expense	0.13%
(3)	Profit and Contingencies	9.60%
(4)	Taxes, Licenses, and Fees	0.50%
(5)	Total	24.73%
(6)	Target Loss & LAE Ratio	75.27%
(7)	Loss + ALAE	71.00%
(8)	ULAE	7.80%
(9)	Death, Disability, and Retirement Loading	5.00%
(10)	Total Loss & LAE	83.80%
(11)	Indicated Rate Change	11.33%
(12)	Complement of Credibility	5.70%
(13)	Credibility Factor	73.89%
(14)	Credibility Weighted Indicated Rate Change	9.86%
(15)	Selected Rate Change	6.00%

Notes:	
(1)	From Exhibit 7.
(2)	From Exhibit 7.
(3)	= Item (9) of Exhibit 8.
(4)	State premium tax rate.
(5)	= Sum of (1) through (4).
(6)	= 100.00% - (5).
(7)	= Item (8) from Exhibit 2.
(8)	From Exhibit 7.
(10)	= Sum of (7) through (9).
(11)	= [(10) / (6)] - 100.00%.
(12)	= Annual Loss Trend Factor.
(13)	= Item (4) from Exhibit 11.
(14)	$= [(11) \times (13)] + \{[100.00\% - (13)] \times (12)\}.$
` ′	Selected by PICA management.

PODIATRY INSURANCE COMPANY OF AMERICA PODIATRIC DIRECT PRICING ANALYSIS FOR 2010 Illinois

Exhibit 2
PROJECTED LOSS + ALAE RATIO

(1)	(2)	(3)	(4)	
		On-Level		
		Premium		
	Trended	Adjusted for	On-Level	
	Ultimate	Claim Free	Loss + ALAE	
Report Yr	Losses + ALAE	Discount	Ratio	
2004	2,844,900	5,046,331	56.38%	
2005	2,990,960	5,321,432	56.21%	
2006	4,009,522	4,009,522 5,679,271 5,944,748 5,663,395 3,567,753 5,617,996		
2007	5,944,748			
2008	3,567,753			
	19,357,883	27,328,425	70.83%	
(5) 5 V 14 14 14 70 70 000				
	` ,	ar Weighted Average =	70.83%	
	(6) 4 Ye	74.11%		
	(7) 3 Ye	ar Weighted Average =	79.73%	
	(8) Projecte	ed Loss + ALAE Ratio =	71.00%	

Notes:	
(2)	Column (11) of Exhibit 3.
(3)	Column (4) of Exhibit 13.
(4)	= (2) / (3).

PODIATRY INSURANCE COMPANY OF AMERICA PODIATRIC DIRECT PRICING ANALYSIS FOR 2010 Illinois

Exhibit 3

TRENDED ULTIMATE LOSSES + ALAE

A. SELECTION OF ESTIMATED ULTIMATE LOSSES + ALAE

	Estimated Ultimate Losses + ALAE				
(1)	(2)	(3)	(4)	(5)	(6)
	Paid Loss	Reported Loss	Paid	Reported	. ,
	Development	Development	Born-Ferg	Born-Ferg	
Report Yr	Method	Method	Method	Method	Selected
2004	1,898,152	2,004,913	1,939,538	2,004,913	1,962,000
2005	2,015,403	2,279,709	2,140,365	2,285,587	2,180,000
2006	1,981,606	4,006,289	2,359,293	4,010,284	3,089,000
2007	3,569,803	5,992,387	3,838,789	5,961,357	4,841,000
2008	503,736	4,394,822	3,025,215	4,369,394	3,073,000
	9,968,700	18,678,120	13,303,200	18.631.535	15.145.000

B. TRENDING OF SELECTED ESTIMATED ULTIMATE LOSSES + ALAE

(7)	(8)	(9)	(10)	(11)
	Selected			
	Estimated			Trended
	Ultimate	Years of	Loss Trend	Ultimate
Report Yr	Losses + ALAE	Trend	Factor	Losses + ALAE
2004	1,962,000	6.7	1.450	2,844,900
2005	2,180,000	5.7	1.372	2,990,960
2006	3,089,000	4.7	1.298	4,009,522
2007	4,841,000	3.7	1.228	5,944,748
2008	3,073,000	2.7	1.161	3,567,753
	15 145 000			19 357 883

(12) Average Accident Date of Report Year 2008	6/30/2008
(13) Average Accident Date of Proposed Policy Period	3/1/2011
(14) Years of Trend for Report Year 2008	2.7
(15) Selected Annual Loss Trend Factor	5.70%

	Notes:		
	(2)	Column (4) of Exhibit 4.	
	(3)	Column (8) of Exhibit 4.	
	(4)	Column (11) of Exhibit 5.	
- 3			

- (5) Column (18) of Exhibit 5.
- (6) = Average of all four methods.
- (10) = $[1.000 + (15)]^{(9)}$.
- (10) = [1.000 + (15)] $(11) = (8) \times (10)$.
- (15) From Section D of Exhibit 16.

PODIATRY INSURANCE COMPANY OF AMERICA PODIATRIC DIRECT PRICING ANALYSIS FOR 2010 Illinois

Exhibit 4

ESTIMATED ULTIMATE LOSSES + ALAE LOSS DEVELOPMENT METHODS

A. PAID LOSS DEVELOPMENT METHOD

(1)	(2)	(3)	(4)
	PICA Podiatry	Direct Paid	Estimated
		Loss + ALAE	Ultimate
	Direct Paid	Development	Direct
Report Yr	Losses + ALAE	Factor	Losses + ALAE
2004	1,844,657	1.029	1,898,152
2005	1,869,576	1.078	2,015,403
2006	1,648,591	1.202	1,981,606
2007	2,321,068	1.538	3,569,803
2008	160,630	3.136	503,736
	7,844,522		9,968,700

B. REPORTED LOSS DEVELOPMENT METHOD

(5)	(6)	(7)	(8)
	PICA Podiatry	Direct Rptd.	Estimated
		Loss + ALAE	Ultimate
	Direct Rptd	Development	Direct
Report Yr	Losses + ALAE	Factor	Losses + ALAE
2004	2,004,913	1.000	2,004,913
2005	2,270,626	1.004	2,279,709
2006	3,935,451	1.018	4,006,289
2007	5,880,655	1.019	5,992,387
2008	3,808,338	1.154	4,394,822
	17,899,983		18,678,120

Notes:		
(3)	From Exhibit 14.	
(4)	$= (2) \times (3).$	
(7)	From Exhibit 15.	
(8)	$=$ (6) \times (7).	

PODIATRY INSURANCE COMPANY OF AMERICA PODIATRIC DIRECT PRICING ANALYSIS FOR 2010 Illinois

Exhibit 5

ESTIMATED ULTIMATE LOSSES + ALAE **BORNHUETTER-FERGUSON METHODS**

A. Initial Expected Ultimate Direct Losses + ALAE

(1)	(2)	(3)	(4)			
	PICA Podiatry	Initial Expected Ultimate	latified Francisco			
	Direct Earned	Loss + ALAE	Initial Expected Ultimate Direct			
Report Yr	Premium	Ratio	Loss + ALAE			
2004	5,105,575	65.90%	3,364,574			
2004	5,993,885	62.40%	3,740,184			
2006	6,753,755	62.60%	4,227,851			
2007	6,695,717	64.80%	4,338,825			
2007	6,025,531	69.80%	4,205,821			
2000	30,574,463	03.0070	19,877,255			
B. Paid Bo	rnhuetter - Ferguso	n Method				
(5)	(6)	(7)	(8)	(9)	(10)	(11)
(0)	(0)	Expected	(0)	(0)	(10)	(, , ,
		Percentage of				
		Ultimate Direct	Expected	Expected	Actual	
	Initial Expected	Loss + ALAE	Loss + ALAE	Loss + ALAE	Loss + ALAE	Estimated
	Ultimate Direct	Unpaid as of	Unpaid as of	Paid as of	Paid as of	Ultimate
Report Yr	Loss + ALAE	9/30/2009	9/30/2009	9/30/2009	9/30/2009	Loss + ALAE
2004	3,364,574	2.82%	94,881	3,269,693	1,844,657	1,939,538
2005	3,740,184	7.24%	270,789	3,469,395	1,869,576	2,140,365
2006	4,227,851	16.81%	710,702	3,517,149	1,648,591	2,359,293
2007	4,338,825	34.98%	1,517,721	2,821,104	2,321,068	3,838,789
2008	4,205,821	68.11%	2,864,585	1,341,236	160,630	3,025,215
	19,877,255		5,458,678	14,418,577	7,844,522	13,303,200
C. Reporte	d Bornhuetter - Fer	guson Method				
(12)	(13)	(14)	(15)	(16)	(17)	(18)
		Expected				
		Percentage of				
		Ultimate Direct	Expected	Expected	Actual	
	Initial Expected	Loss + ALAE	Loss + ALAE	Loss + ALAE	Loss + ALAE	Estimated
	Ultimate Direct	Unreported as of	Unreported as of	Reported as of	Reported as of	Ultimate
Report Yr	Loss + ALAE	9/30/2009	9/30/2009	9/30/2009	9/30/2009	Loss + ALAE
2004	3,364,574	0.00%	0	3,364,574	2,004,913	2,004,913
2005	3,740,184	0.40%	14,961	3,725,223	2,270,626	2,285,587
2006	A 227 0E4	4 770/	74 000	4 452 040	2 025 454	4 040 004

74,833

80,702

561,057

731,552

4,153,018

4,258,123

3,644,764

19,145,703

3,935,451

5,880,655

3,808,338 17,899,983

4,010,284

5,961,357

4,369,394 18,631,535

Notes:	
(3)	Based upon countrywide expected loss ratios.
(4)	$= (2) \times (3).$
(7)	= 100.00% - [1.000 / (3) from Exhibit 4].
(8)	$= (6) \times (7).$
(9)	= (6) - (8).
(10)	Column (2) from Exhibit 4.
(11)	= (8) + (10).
(14)	= 100.00% - [1.000 / (7) from Exhibit 4].
(15)	$= (13) \times (14).$
(16)	= (13) - (15).
(17)	Column (6) from Exhibit 4.
(18)	= (15) + (17).

1.77%

1.86%

13.34%

4,227,851

4,338,825

4,205,821

19,877,255

2006

2007

2008

PODIATRY INSURANCE COMPANY OF AMERICA PODIATRIC DIRECT PRICING ANALYSIS FOR 2010 Illinois

Exhibit 6

SUMMARY OF PROPOSED CHANGES

Territory	%	Current	Proposed	%
	Distribution	Base Rate	Base Rate	Change
01	51.1%	6,092	6,458	6.0%
02	48.9%	9,600	10,176	6.0%
Total	100.0%	7,807.4	8,276.1	6.0%

No changes are proposed to relativities, discounts, surcharges, or any factor that may influence premium for individual policyholders other than the base rate changes shown above.

Exhibit 7

DERIVATION OF COUNTRY WIDE EXPENSE LOADINGS

A. DOLLARS OF EXPENSE

	Selected Expense Loadings	14.50%	0.13%	0.00%		7.80%
Total 52,636,000 462,000 4,775,000 8,630,000 24,268,000 341,902,323 362,187,919	Total	14.53%	0.13%	1.32%	2.38%	7.10%
2008 11,862,000 102,000 419,000 1,757,000 6,392,000 81,224,260 79,380,895	2008	14.94%	0.13%	0.53%	2.21%	7.87%
2007 11,396,000 142,000 2,026,000 6,053,000 78,179,635 84,382,191	2007	13.51%	0.17%	1.42%	2.40%	7.74%
2006 10,016,000 80,000 1,323,000 1,751,000 4,174,000 71,602,574 79,287,645	2006	12.63%	0.10%	1.67%	2.21%	5.83%
2005 9,272,000 69,000 1,153,000 1,651,000 3,956,000 59,953,904 66,424,720	2005	13.96%	0.10%	1.74%	2.49%	%09.9
2004 10,090,000 69,000 678,000 1,445,000 3,693,000 50,941,950 52,712,468	2004	19.14%	0.13%	1.29%	2.74%	7.25%
 (1) Other Acquisition Expense (2) General Administrative Expense (3) Commission and Brokerage (4) Taxes, Licenses, and Fees (5) ULAE (6) Direct Earned Premium (7) Direct Written Premium 	B. EXPENSE LOADING	(8) Other Acquisition Expense	(9) General Administrative Expense	(10) Commission and Brokerage	(11) Taxes, Licenses, and Fees	(12) ULAE

Exhibit 8

UNDERWRITING PROFIT AND CONTINGENCIES LOAD

A. Es	stimated Pre-tax Investment Income on Unearned Premium and Loss Reserves	4.7%
B. Uı	nderwriting Profit Loading Provision	
(1)	Target After-tax Total Rate of Return as a % of Surplus	13.0%
(2)	Estimated Effective Federal Tax Rate on Investment Income	26.8%
(3)	Target Pre-tax Total Rate of Return as a % of Surplus	17.8%
(4)	Expected Pre-tax Investment Income on Surplus	2.5%
(5)	Required Pre-tax Return from Insurance Operations as a % of Surplus	15.3%
(6)	Target Premium to Surplus Ratio	1.00
(7)	Required Pre-tax Return from Insurance Operations as a % of Premium	15.3%
(8)	Other Income Less Expenses	1.0%
(9)	Required Pre-tax Underwriting Profit Provision Net of Investment Income	9.6%

Notes	S:	
Α	Item (14) from Exhibit 9	
B.2	Exhibit 10 Part A	
B.3	(B.1) / (1 - (B.2))	
B.4	Exhibit 10 Part B	
B.5	(B.3) - (B.4)	
B.7	(B.5) / (B.6)	
B.8	Item (4) from Exhibit 9	
B.9	(B.7) - (B.8) - (A)	

Exhibit 9

ESTIMATED INVESTMENT INCOME ON UNEARNED PREMIUM AND LOSS RESERVES

(1) Mean Unearned Premium Reserve (UPR) as a % of Direct Written Premium (WP):	56.3%
(2) Average Agents' Balances and Uncollected Premiums as a % of Direct WP:	27.1%
(3) Expected Prepaid Expenses as a % of Premium:	7.8%
(4) Other Income Less Expenses	1.0%
(5) Deduction for Federal Income Tax Payable:	0.2%
(6) Unearned Premium Reserve subject to investment as a % of Premium:	22.2%
(7) Expected Incurred Loss & LAE as % of Premium:	75.27%
(8) Ratio of Loss & LAE Reserves to Incurred Losses:	2.261
(9) Expected Loss & LAE Reserves as a % of Premium:	170.2%
(10) Average IRS Loss Reserve Discount Factor on Loss and LAE Reserves:	8.6%
(11) Loss and LAE Reserves Available for Investment as a % of Premium:	165.1%
(12) Total Reserves available for investment as a % of Premium:	187.3%
(13) Pre-tax expected investment yield:	2.5%
(14) Pre-Tax Investment Earnings on Total Reserves subject to Investment as a % of Premium:	4.7%

Notes:

- (1): PICA GROUP average 2007 & 2008 unearned premium divided by 2008 Direct WP.
- (2): PICA GROUP average 2007 & 2008 agents balances divided by 2008 Direct WP.
- (3): Premium tax plus 1/2 of expected general and other acquistion expenses.
- (4): PICA GROUP 2006 through 2008 other income less expenses as a % of 2006 through 2008 Direct WP.
- (5): 20% of the change in unearned premium reserve is included in federal taxable income. Taxes paid as a result of this provision are unavailable for investment. (2008 UEP change x 20% x 35%) / 2008 Direct WP.
- (6): (1) (2) (3) + (4) (5)
- (7): Item (6) from Exhibit 1
- (8): Estimated ratio of Loss & LAE Reserves to Incurred Losses.
- (9): (7) x (8)
- (10): From IRS Revenue Procedure 2008-70.
- (11): (9) x (1 ((10) x 35%))
- (12): (6) + (11)
- (13): Exhibit 10 Part B
- (14): (12) x (13)

Exhibit 10

Expected Effective Tax Rate on Investment Income and Investment Income Yield

A. Effective Tax Rate on Investment Income*

		Years 2006-2008 Average (A)	Allocation (B)	Current Tax Rate** (C)	Total Tax (B) x (C) (D)
(1)	U.S. government bonds	989,248	11.7%	35.0%	4.1%
(2)	Tax exempt bonds	2,041,978	24.2%	5.3%	1.3%
(3)	Other bonds	3,818,398	45.2%	35.0%	15.8%
(4)	Preferred Stocks	18,688	0.2%	14.2%	0.0%
(5)	Common Stocks	376,699	4.5%	14.2%	0.6%
(6)	Cash and short-term investments	635,850	7.5%	35.0%	2.6%
(7)	Net Realized Capital Gains***	571,058	6.8%	35.0%	2.4%
(8)	Total	8,451,919	100.0%	-	26.8%

- * Annual Statement: Exhibit of Net Investment Income and Capital Gains
- ** Under the 1986 Tax Reform Act, 15% of formerly tax-exempt income from securities purchased after August 7, 1986 is now taxable. Thus the estimated effective tax rates will be:
- *** (Average of 2006 and 2007)

Ordinary Income =	35.0%
Taxable Municipals - 15.0% x 35.0% =	5.3%
Stock Dividends (Acquired after 1987) - 40.5% x 35.0% =	14.2%
Stock Dividends (Acquired before 1987) - 30.0% x 35.0% =	10.5%

B. Investment Income as a Percentage of Invested Assets Including Net Realized Capital Gains****

Historical Earning Levels

Pre-tax
Percentage of Average Invested Assets

Ne	et Investment	Net Realized N	let Un-Realized	
	Income	Capital Gains	Capital Gains	Total
1999	4.4%	2.2%	-0.6%	6.0%
2000	4.8%	2.8%	-1.5%	6.1%
2001	4.1%	-3.8%	0.0%	0.4%
2002	3.2%	-0.5%	-0.4%	2.3%
2003	2.6%	0.5%	1.8%	4.8%
2004	2.5%	0.7%	0.9%	4.1%
2005	2.5%	0.3%	-0.1%	2.7%
2006	3.1%	0.2%	0.9%	4.2%
2007	3.4%	0.3%	-0.3%	3.4%
2008	3.3%	-1.2%	-4.8%	-2.8%
10 yr Average	3.4%	0.1%	-0.4%	3.1%
5 yr Average	3.0%	0.0%	-0.7%	2.3%

Estimated Future Earning Levels

 Maturity Distri- bution	Calendar Year 2008 Bond Holdings	10/9/09 U.S. Treasury Rate
(1)	(2)	
	00 050 000	0.400/
<=1yr	22,658,396	0.19%
2-5 yrs	62,857,162	1.59%
6-10yrs	58,740,091	2.81%
11-20yrs	47,451,291	3.54%
>20yrs	30,687,714	3.97%
Total	222,394,654	2.5%
	Selected:	2.5%

^{****} Annual Statement: Exhibits of Net Invetment Income, Capital Gains, and Assets

Exhibit 11

DERIVATION OF CREDIBILITY FACTOR

Report Year	Reported Claims
(1)	(2)
2004	49
2005	38
2006	57
2007	67
2008	62
Total	273
(3) Full Credibility:(4) Credibility Factor:	500 73.89%

Notes:

^{(3) =} Expected annual countrywide claim count for PICA Podiatrists.

 $^{(4) = [{}Total (2)} / (3)] ^ 0.5.$

Exhibit 12

PREMIUM ADJUSTMENT FACTORS

		1						
2008	Earned	,		62,167	2,961,642	3,001,722	6,025,531	
2007	Earned Premium	ı	62,683	3,134,221	3,498,813	•	6,695,717	(8) Average Earned Premium Adjustment Factors
(7)	Earned Premium	ı	2,970,767	3,782,988	•	,	6,753,755	(8) Premium Adjus
2005	Earned Premium		4,154,570	1	ī	,	5,993,885	erage Earned
2004	Earned Premium	1,592,087	001	1	,	•	5,105,575	Ave
(9)	S	1.0914	0.8639	0.8228	0.8661	1.0000	Total	
(5)	Premium Adjustment Factors on Polices with Term Effective Dates Between	12/31/2003	3/31/2006	3/31/2007	3/31/2008	12/31/2008		
(4)	Premium A on Polic Effective	1/1/2003 &	1/1/2005 &	4/1/2006 &	4/1/2007 &	4/1/2008 &		
(3)	Rate Change Factor	1.1590	1.0500	0.9500	0.8661	1.0000		
(2)	Base Introduction of Rate Claims Free lange Credit				-8.83%			
(1)	Base I Rate Change	15.90%	2.00%	-5.00%	-5.00%			
	Effective Date	1/1/2004	4/1/2006	4/1/2007	4/1/2008			

Includes the combined rate impact of 2 separate filings implemented 4/1/2008.

0.9324

0.8458

0.8409

0.9884

2002 0.8878

2004

Filing # IL-867-P Base Rate impact of -5.0%
Filing # IL-1002-P Claims free discount rate impact of -8.83%
(3) = (1 + (1)) * (1 + (2))
(6) = cumulative product of column (3) for changes after column (5)
(8) = weighted average of column (6) based upon distribution of premium in column (7) by year.

Exhibit 13

EARNED PREMIUM ADJUSTED TO CURRENT RATE LEVEL

(4)	
(3)	
(2)	
<u>u</u>	
$\widehat{\Xi}$	

Podiatry On-Level	5,046,331	5,321,432	5,679,271	5,663,395	5,617,996	27,328,425
Premium Adjustment	0.9884	0.8878	0.8409	0.8458	0.9324	
Direct Earned Premium	5,105,575	5,993,885	6,753,755	6,695,717	6,025,531	30,574,463
S tropped	2004	2005	2006	2007	2008	

	nibit 12.	··	
S:	(3) From Exhibit 12.	$(4) = (2) \times (3)$	
Notes:			

Exhibit 14

DERIVATION OF COUNTRYWIDE DIRECT PAID LOSS + ALAE DEVELOPMENT FACTORS

***************************************	9	21	33	1 1	57 57 57 57	Age of Report Tear in Months 57 69 47 477 247 47 600 600		93	105	117	129
•	438,113 608,488	4,766,907 7,146,606	10,828,524 16,392,579	15,016,388 20,372,774	17,127,247 22,065,085	17,800,809 23,248,878	18,039,398 23,393,144	18,336,913 23,451,501	18,382,509 23.584.117	18,438,725 23,595,412	18,438,725
	584,332	6,631,939	13,745,243	17,669,062	18,932,391	19,297,013	19,747,738	19,762,162	19,776,788		
	1,115,279	9,590,986	22,273,493	27,669,109	31,718,672	33,413,016	34,888,165	35,095,967			
	1,288,798	14,382,070	25,755,967	32,060,525	36,881,272	38,302,833	38,926,099				
	2,649,266	12,177,567	24,878,967	32,967,560	36,257,425	38,085,395					
	1,180,367	11,797,873	24,318,901	32,533,354	35,841,474						
\sim 1	2,700,828	14,370,150	31,267,328	38,510,280							
	1,539,027	14,946,702	28,247,075								
-	,700,033	16,761,592									
					Age to Ac	Age to Age Factors					
	9 to 21	21 to 33	33 to 45	45 to 57	57 to 69	69 to 81	81 to 93	93 to 105	105 to 117	117 to 129	129 to Ult
	10.881	2.272	1.387	1.141	1.039	1.013	1.016	1.002	1.003	1.000	
	11.745	2.294	1.243	1.083	1.054	1.006	1.002	1.006	1.000		
	11.350	2.073	1.285	1.071	1.019	1.023	1.001	1.001			
	8.600	2.322	1.242	1.146	1.053	1.044	1.006				
	11.159	1.791	1.245	1.150	1.039	1.016					
	4.597	2.043	1.325	1.100	1.050						
	9.995	2.061	1.338	1.102							
	5.321	2.176	1.232								
	9.712	1.890									
	9.860										
	8.155	2.064	1,279	1,115	1 044	1 022	1 006	1 003	1 000	600	
	7 171	1 087	1 27.4	7 7 7	10.4	1 6 6	2	2	200.	200.	
		1.00.1	+17.		040	1.022					
	7.757	2.039	1.293	1.117	1.047	1.028	1.004	1.003			
	8.155	2.039	1.279	1.115	1.047	1.022	1.004	1.003	1.000	1.000	1.000
	25.573	3.136	1.538	1.202	1.078	1.029	1.007	1.003	1.000	1.000	1.000

Exhibit 15

DERIVATION OF COUNTRYWIDE DIRECT REPORTED LOSS + ALAE DEVELOPMENT FACTORS

19,286,411 21,349,228
6,630,816 14,064,320 19,333,447 20,182,750 16,196,411 26,729,627 31,740,535 33,887,525
33,675,626 37,623,543
30,750,905
2
1.107
2.121 1.375 1.044
1.187
1.188
1.386
2.533 1.078 0.953
•
2.249
1.133
1.157
•
2.597 1.133 1.001
•

Exhibit 16

SELECTED COUNTRYWIDE LOSS TREND FACTOR

A. DERIVATION OF FREQUENCY TREND FACTOR

	New Claims	Average Insured		
Calendar Year	Reported	Count	Frequency	Years of Trend
2003	467	8,633	5.41%	0
2004	494	9,238	5.35%	1
2005	454	9,206	4.93%	2
2006	480	9,274	5.18%	3
2007	504	9,452	5.33%	4
2008	535	9,692	5.52%	5
	2934	55,495	5.29%	
		Wtd. Ave	erage Frequency	5.29%
			Intercept	5.23%
			Slope	0.02%
		Frequen	cy Trend Factor	0.38%

B. DERIVATION OF SEVERITY TREND FACTOR

	Average Paid				
Calendar Year	Indemnity + ALAE	Years of Trend	Claims Closed	Total Paid	Weight
2003	62,856	0	376	23,633,856	11.75%
2004	60,273	1	458	27,605,034	13.73%
2005	61,700	2	470	28,999,000	14.42%
2006	76,748	3	508	38,987,984	19.39%
2007	80,498	4	486	39,122,028	19.45%
2008	84,187	5	508	42,766,996	21.26%
				201,114,898	100.00%
			Wtd /	Average Severity	72,996
				Intercept	58,017
				Slope	5,211
			Sever	ity Trend Factor	7.14%

C. DERIVATION OF INDICATED LOSS TREND FACTOR

Frequency Trend Factor	0.38%
Severity Trend Factor	7.14%
Indicated Loss Trend Factor	7.54%

D. SELECTED LOSS TREND FACTOR

Indicated Loss Trend Factor	7.54%
Prior Selected Loss Trend Factor	5.20%
Selected Loss Trend Factor	5.70%

Contact Person:
Gayle Neuman
217-524-6497
Gayle.Neuman@illinois.gov

Illinois Division of Insurance Review Requirements Checklist

320 West Washington Street Springfield, IL 62767-0001

Effective as of 8/25/06

Line(s) of Business	Code(s)	
_xMEDICAL MALPRACTICE	11.0000 *	***This checklist is for rate/rule
x_Claims Made	11.10000	filings only.
Occurrence	11.2000	See separate form checklist.

Line(s) of Insurance	Code(s)	Line(s) of Insurance	Code(s)	Line(s) of Insurance	Code(s)
Acupuncture	11.0001	Hospitals	11.0009	Optometry	11.0019
Ambulance Services	11.0002	Professional Nurses	11.0032	Osteopathy	11.0020
Anesthetist	11.0031	Nurse - Anesthetists	11.0010	Pharmacy	11.0021
Assisted Living Facility	11.0033	Nurse – Lic. Practical	11.0011	Physical Therapy	11.0022
Chiropractic	11.0003	Nurse - Midwife	11.0012	Physicians & Surgeons	11.0023
Community Health Center	11.0004	Nurse - Practitioners	11.0013	Physicians Assistants	11.0024
Dental Hygienists	11.0005	Nurse – Private Duty	11.0014	_X Podiatry	11.0025
Dentists	11.0030	Nurse – Registered	11.0015	Psychiatry	11.0026
Dentists – General Practice	11.0006	Nursing Homes	11.0016	Psychology	11.0027
Dentists – Oral Surgeon	11.0007	Occupational Therapy	11.0017	Speech Pathology	11.0028
Home Care Service Agencies	11.0008	Ophthalmic Dispensing	11.0018	Other	11.0029

Illinois Insurance Code Link	Illinois Compiled Statutes Online	
Illinois Administrative Code Link	Administrative Regulations Online	
Product Coding Matrix Link	Product Coding Matrix	
NAIC Uniform Transmittal Form	50 IL Adm. Code 929 NAIC Uniform Transmittal Form	If insurers wish to use the NAIC Uniform Transmittal form in lieu of a cover letter/explanatory memorandum, the Division will accept such form, as long as all information required in the "Cover Letter & Explanatory Memorandum" section below are properly included.
NAIC Self- Certification Pilot Program	Newsletter Article regarding Division's Participation Self-Certification form	If an authorized company officer completes the Self-Certification form, and submits such form as the 1 st page of the filing, the Division will expedite review of the filing ahead of all other filings received to date. The Division will track company compliance with the laws, regulations, bulletins, and this checklist and report such information to the NAIC.
Location of Standard within Filing Column	See checklist format below.	To expedite review of your filing, use this column to indicate location of the standard within the filing (e.g. page #, section title, etc.)
Description of Review Standards Requirements Column	See checklist format below.	These brief summaries do not include all requirements of all laws, regulations, bulletins, or requirements, so review actual law, regulation, bulletin, or requirement for details to ensure that forms are fully compliant before filing with the Division of Insurance.

FILING			
REQUIREMENTS FOR FORM FILINGS	REFERENCE	DESCRIPTION OF REVIEW STANDARD REQUIREMENT	LOCATION OF STANDARD WITHIN FILING
See separate form filing checklist.		To assist insurers in submitting compliant medical liability rate/rule filings as a result of newly-passed PA94-677 (SB475), the Division has created this separate, comprehensive rate/rule filing checklist for medical liability filings. Please see the separate form filing checklist for requirements related to medical liability forms.	
GENERAL FILING REQUIREMENTS FOR ALL RATE/RULE FILINGS			
LINE OF AUTHORITY			
Must have proper Class and Clause authority to conduct this line of business in Illinois.	215 ILCS 5/4 List of Classes/Clauses	To write Medical Liability insurance in Illinois, companies must be licensed to write: 1. Class 2, Clause (c)	Agree.
RATES AND RULES REQUIRED TO BE FILED			
Rates/Rules Must be Filed Separately from Forms			
Insurers shall make separate filings for rate/rules and for forms/endorsements, etc.		The laws and regulations for medical liability forms/endorsements and the laws for medical liability rates/rules are different and each must be reviewed according to its own set of laws/regulations/procedures. Therefore, insurers are required to file forms and rates/rules separately. For requirements regarding form filings, see separate form filing checklist.	Agree
New Insurers			
New insurers must file their rates, rules, plans for gathering statistics, etc. upon commencement of business.	215 ILCS 5/155.18 50 IL Adm. Code 929	 New Insures are insurers who are: New to Illinois. New writers of medical liability insurance in Illinois. Writing a new Line of Insurance listed on Page 1 of this checklist, New insurers must file the following: a) Medical liability insurance rate manual, including 	N/A

	929	Compliance Section, except as otherwise provided in Section 155.18.	
ADOPTIONS OF ADVISORY ORGANIZATION FILINGS			
Insurer must file all rates and rules on its own behalf.	50 IL Adm. Code 929	Although Rule 929 allows for insurers to adopt advisory organization rule filings, advisory organizations no longer file rules in Illinois.	Agree
COPIES, RETURN ENVELOPES, ETC.			
Requirement for duplicate copies and return envelope with adequate postage.	50 IL Adm. Code 929	Insurers that desire a stamped returned copy of the filing or submission letter must submit a duplicate copy of the filing/letter, along with a return envelope large enough and containing enough postage to accommodate the return filing.	Agree/Returned Enveloped Enclosed
COVER LETTER & EXPLANATORY MEMORANDUM			
Two copies of a submission letter are required, and the submission letter must contain the information specified. "Me too" filings are not allowed. Use of NAIC Uniform Transmittal form is acceptable as long as all required information is included.	215 ILCS 5/155.18 50 IL Adm. Code 929 Company Bulletin 88-53 Actuarial Certification Form NAIC Uniform Transmittal Form	All filings must be accompanied by a submission letter which includes <u>all</u> of the following information: 1) Exact name of the company making the filing. 2) Federal Employer Identification Number (FEIN) of the company making the filing. 3) Unique filing identification number – may be alpha, numeric, or both. Each filing number must be unique within a company and may not be repeated on subsequent filings. If filing subsequent revisions to a pending filing, use the same filing number as the pending filing or the revision(s) will be considered a new filing. 4) Identification of the classes of medical liability insurance to which the filing applies (for identifying classes, refer to Lines of Insurance shown on Page 1 of this checklist, in compliance with the NAIC Product Coding Matrix).	Agree/Attached
		 5) Notification of whether the filing is new or supersedes a present filing. If filing supersedes a present filing, insurer must identify all changes in superseding filings, and all superseded filings, including the following information: Copy of the complete rate/rule manual section(s) being changed by the filing with all changes clearly highlighted or otherwise identified. Written statement that all changes made to the superseded filing have been disclosed. List of all pages that are being completely 	Agree. Agree. No change to rules under this filing.
		 superseded or replaced with new pages. List of pages that are being withdrawn and not being replaced. List of new pages that are being added to the 	Agree/Attached.

,

Quarterly premium payment installment	215 ILCS 5/155.18	A company writing medical liability insurance in Illinois shall offer to each of its medical liability	N/A (Rate Filing)
PAYMENT PLANS			
		If the Medical Liability premium is combined with any other Lines of Business (e.g. CGL, commercial property, etc.), the insurer must report the effect of rate changes to each line separately on the RF-3, indicating the premium written and percent of rate change for each line of business. The RF-3 form must indicate whether the information is "exact" or "estimated."	
For any rate change, duplicate copies of Form RF-3 must be filed, no later than the effective date.	50 IL Adm. Code 929 Form RF-3 Summary Sheet	For <u>any</u> rate level change, insurers must file two copies of Form RF-3 (Summary Sheet) which provides information on changes in rate level based on the company's premium volume, rating system, and distribution of business with respect to the classes of medical liability insurance to which the rate revision applies. Such forms must be received by the Division's Property & Casualty Compliance Section no later than the stated effective date of use. Insurers must report the rate change level and premium volume amounts on the "Other" Line and insert the words "Medical Liability" on the "Other" descriptive line. Do not list the information on the "Other Liability" line.	Attached Agree
FORM RF-3 Summary Sheet		properly included.	
		If insurers wish to use the NAIC Uniform Transmittal form in lieu of a cover letter/explanatory memorandum, the Division will accept such form, as long as all information required in this section is	
		Companies under the same ownership or general management are required to make separate, individual company filings. Company Group ("Me too") filings are unacceptable.	
		8) Statement that the insurer, in offering, administering, or applying the filed rate/rule manual and/or any amended provisions, does not unfairly discriminate.	
		7) Actuarial certification (see Actuarial Certification section below). Insurers may use their own form or may use the sample form developed by the Division.	Dual Certification attached.
		the new filing, including but not limited to subsequent pages that are amended solely by receiving new page numbers. 6) Effective date of use.	attached.
		superseded filing. Copies of all manual pages that are affected by	Dual Certification

k.

plan required as prescribed by the Director.		 insureds the option to make premium payments in quarterly installments as prescribed by and filed with the Director. Such option must be offered in the initial offer of the policy or in the first policy renewal occurring after January 1, 2006. Thereafter, the insurer need not offer the option, but if the insured requests it, must make it available. Such plans are subject to the following minimum requirements: May not require more than 40% of the estimated total premium to be paid as the initial payment; Must spread the remaining premium equally among the 2nd, 3rd, and 4th installments, with the maximum set at 30% of the estimated total premium, and due 3, 6, and 9 months from policy inception, respectively; May not apply interest charges; May include an installment charge or fee of no more than the lesser of 1% of the total premium or \$25; Must spread any additional premium resulting from changes to the policy equally over the remaining installments, if any. If there are no remaining installments, the additional premium may be billed immediately as a separate transaction; and May, but is not required to offer payment plan for extensions of a reporting period, or to insurade where appual promiums are less than 	
		insureds whose annual premiums are less than \$500. However, if offered to either, the plan must be made available to all within that group.	
DEDUCTIBLES			
Deductible plans should be filed if offered.	215 ILCS 5/155.18	A company writing medical liability insurance in Illinois is encouraged, but not required, to offer the opportunity for participation in a plan offering deductibles to its medical liability insureds. Any such plan shall be contained in a filed rate/rule manual section entitled "Deductibles Offered" or substantially similar title. If an insurer uses a substantially similar title, the Rate/Rule Submission Letter or NAIC Uniform Transmittal form must indicate the name of the section that applies.	N/A
DISCOUNTS			
Premium discount for risk management activities should be filed if offered.	215 ILCS 5/155.18	A company writing medical liability insurance in Illinois is encouraged, but not required, to offer their medical liability insureds a plan providing premium discounts for participation in risk management activities. Any such plan shall be contained in a filed rate/rule manual section entitled "Risk Management Activities Discounts" or substantially similar title. If an insurer uses a substantially similar title, the Rate/Rule Submission Letter or NAIC Uniform Transmittal form must indicate the name of the	N/A

priminate de la desta composita de la composita della composita della composita della composita della composit		section that applies.	
CLAIMS MADE		position approximation and the second and the secon	
REQUIREMENTS			
Extended reporting period (tail coverage) requirements.	215 ILCS 5/143(2) Company Bulletin 88-50	When issuing claims-made medical liability insurance policies, insurers must include the following specific information in their rate/rule manuals: Offer of an extended reporting period (tail coverage) of at least 12 months. The rate/rule manual must specify whether the extended reporting period is unlimited or indicate its term	N/A
		 (i.e. number of years).*** Cost of the extended reporting period, which must be priced as a factor of one of the following:*** 	
		 the last 12 months' premium. the premium in effect at policy issuance. the expiring annual premium. 	
		List of any credits, discounts, etc. that will be added or removed when determining the final extended reporting period premium.	
		 Insurer will inform the insured of the extended reporting period premium at the time the last policy is purchased. The insurer may not wait until the insured requests to purchase the extended reporting period coverage to tell the insured what the premium will be or how the premium would be calculated. 	
		Insurer will offer the extended reporting period when the policy is terminated for any reason, including non-payment of premium, and whether the policy is terminated at the company's or insured's request.	
		 Insurer will allow the insured 30 days after the policy is terminated to purchase the extended reporting period coverage.*** 	
		 Insurer will trigger the claims made coverage when notice of claim is received and recorded by the insured or company, whichever comes first. 	
		***If the medical liability coverage is combined with other professional or general liability coverages, the medical liability insurer must meet all of the above requirements, except those indicated with ***, in which case, the insurer must:	
		 Offer free 5-year extended reporting period (tail coverage) or Offer an unlimited extended reporting period with the limits reinstated (100% of aggregate 	

GROUP MEDICAL		 expiring limits for the duration) Cap the premium at 200% of the annual premium of the expiring policy; and Give the insured a free-60 day period after the end of the policy to request the coverage. 	
LIABILITY			
Group medical liability insurance is not specifically allowed under the Illinois Insurance Code.	50 IL Adm. Code 906	Part 906 of the Illinois Administrative Code prohibits writing of group casualty (liability) insurance unless specifically authorized by statute. The Illinois Insurance Code does not specifically authorize the writing of group medical liability insurance.	N/A
CANCELLATION & NONRENEWAL PROVISION REQUIREMENTS			
If rate/rule manuals contain language pertaining to cancellation or nonrenewal, must comply with all cancellation/nonrenewal laws.	See Medical Liability Forms Checklist for Specific Information about Illinois Cancellation & Nonrenewal Laws and Regulations,	If a rate or rule manual contains language pertaining to cancellation or nonrenewal of any medical liability insurance coverage, such provisions must comply with all cancellation and nonrenewal provisions of the Illinois Insurance Code, including but not limited to the following: 143.10, 143.16, 143.16a, 143.17a. See Medical Liability Forms Checklist for Specific Information about Illinois Cancellation & Nonrenewal Laws and Regulations,	N/A
ACTUARIAL REVIEW REQUIREMENTS			
Rates shall not be excessive, inadequate, or unfairly discriminatory.		In the making or use of rates pertaining to all classes of medical liability insurance, rates shall not be excessive, or inadequate, nor shall they be unfairly discriminatory. Rate and rule manual provisions should be defined and explained in a manner that allows the Division to ascertain whether the provision could be applied in an unfairly discriminatory manner. For example, if a rate/rule manual contains ranges of premiums or discounts, the provision must specify the criteria to determine the specific premium/discount an insured or applicant would receive. The Director may, by order, adjust a rate or take any other appropriate action at the conclusion of a public hearing.	Agree

Insurers shall consider certain information when developing medical liability rates.	215 ILCS 5/155.18	Consideration shall be given, to the extent applicable, to past and prospective loss experience within and outside this State, to a reasonable margin for underwriting profit and contingencies, to past and prospective expenses both countrywide and those especially applicable to Illinois, and to all other factors, including judgment factors, deemed relevant within and outside Illinois. Consideration may also be given in the making and use of rates to dividends, savings or unabsorbed premium deposits allowed or returned by companies to their policyholders, members or subscribers.	Actuarial Support Included
		The systems of expense provisions included in the rates for use by any company or group of companies may differ from those of other companies or groups of companies to reflect the operating methods of any such company or group with respect to any kind of insurance, or with respect to any subdivision or combination thereof.	
Minimum Premium Rules			
Insurers may group or classify risks for establishing rates and minimum premiums.	215 ILCS 5/155.18	Risks may be grouped by classifications for the establishment of rates and minimum premiums.	N/A
"A" RATED RISKS			
Individual Risk Rating			
Risks may be rated on an individual basis as long as all provisions required in Section 155.18 are met.	215 ILCS 5/155.18	Classification rates may be modified to produce rates for individual risks in accordance with rating plans which establish standards for measuring variations in hazards or expense provisions, or both. Such standards may measure any difference among risks that have a probable effect upon losses or expenses. Such classifications or modifications of classifications of risks may be established based upon size, expense, management, individual experience, location or dispersion of hazard, or any other reasonable considerations, and shall apply to all risks under the same or substantially the same circumstances or conditions. The rate for an established classification should be related generally to the anticipated loss and expense factors or the class.	N/A
RISK CLASSIFICATION			
Risks may be grouped by classifications.	215 ILCS 5/155.18	Risks may be grouped by classifications for the establishment of rates and minimum premiums.	Agree
Rating decisions based solely on domestic violence.	215 ILCS 5/155.22b	No insurer may that issues a property and casualty policy may use the fact that an applicant or insured incurred bodily injury as a result of a battery committed against him/her by a spouse or person in the same household as a sole reason for a rating decision.	Agree
Unfair methods of	215 ILCS 5/424(3)	It is an unfair method of competition or unfair and	Agree

nsurers shall include actuarial explanatory memorandum with any	215 ILCS 5/155.18 50 IL Adm. Code	Insurers shall include actuarial explanatory memorandum with any rate filing, as well as any rule filing that affects the ultimate premium. The	Agree. Actuarial Memo included under filing.
Explanatory Memorandum			
Director may request actuarial and statistical information.	215 ILCS 5/155.18 50 IL Adm. Code 929	The Director may require the filing of statistical data and any other pertinent information necessary to determine the manner of promulgation and the acceptability or unacceptability of a filing for rules, minimum premiums, rates, forms or any combination thereof. If the Director requests information or statistical data to determine the manner the insurer used to set the filed rates and/or to determine the reasonableness of those rates, as well as the manner of promulgation and the acceptability or unacceptability of a filing for rules, minimum premiums, or any combination thereof, the insurer shall provide such data or information within 14 calendar days of the Director's request.	Agree/All
ACTUARIAL OR STATISTICAL INFORMATION	215 II CS 5/155 18		Agroo/All
filings and all rule filings that affect rates.	50 IL Adm. Code 929 Actuarial Certification Form	qualified actuary that the company's rates and/or rules are based on sound actuarial principles and are not inconsistent with the company's experience. Insurers may use their own form or may use the sample form created by the Division.	with filing.
CERTIFICATION Actuarial certification must accompany all rate	215 ILCS 5/155.18	Every rate and/or rating rule filing must include a certification by an officer of the company <u>and</u> a	Agree. Dual Certification included
ACTUARIAL			
ACTUARIAL SUPPORT INFORMATION REQUIRED			
Rate/rule manuals must contain correct and adequate definitions of Illinois territories.	215 ILCS 5/155.18	When an insurer's rate/rule program includes differing territories within the State of Illinois, rate/rule manuals must contain correct and adequate definitions of those territories, and that all references to the territories or definitions are accurate, so the Division does not need to request additional information.	Agree. See Rate Pages.
Territorial Definitions			
Procedure as to unfair methods of competition or unfair or deceptive acts or practices not defined.	215 ILCS 5/429	Outlines the procedures the Director follows when he has reason to believe that a company is engaging in unfair methods of competition or unfair or deceptive acts or practices.	Agree
competition or unfair or deceptive acts or practices defined.		deceptive act or practice if a company makes or permits any unfair discrimination between individuals or risks of the same class or of essentially the same hazard and expense element because of the race, color, religion, or national origin of such insurance risks or applicants.	

rate filing, as well as any rule filing that affects the ultimate premium. Summary of Effects Exhibit	929	explanatory memorandum shall contain, at minimum, the following information: Explanation of ratemaking methodologies. Explanations of specific changes included in the filing. Narrative that will assist in understanding the filing.	
Insurers shall include an exhibit illustrating the effect of each change and calculation indicating how the final effect was derived.	215 ILCS 5/155.18 50 IL Adm. Code 929	Insurers shall include an exhibit illustrating the effect of each individual change being made in the filing (e.g. territorial base rates, classification factor changes, number of exposures affected by each change being made, etc.), and include a supporting calculation indicating how the final effect was derived.	Agree. See Actuarial Tables and Exhibits.
Actuarial Indication			
Insurers shall include actuarial support justifying the overall changes being made.	215 ILCS 5/155.18 50 IL Adm. Code 929	Insurers shall include actuarial support justifying the overall changes being made, including but not limited to: Pure premiums (if used). Earned premiums. Incurred losses. Loss development factors. Trend factors. On-Level factors. Permissible loss ratios, etc.	Agree. See Actuarial Tables and Exhibits
Loss Development Factors and Analysis			
Insurers shall include support for loss development factors and analysis.	215 ILCS 5/155.18 50 IL Adm. Code 929	Insurers shall include actuarial support for loss development factors and analysis, including but not limited to loss triangles and selected factors, as well as support for the selected factors.	Agree. See Actuarial Tables and Exhibits
Ultimate Loss Selections			
Insurers shall include support for ultimate loss selections.	215 ILCS 5/155.18 50 IL Adm. Code 929	Insurers shall include support for ultimate loss selections, including an explanation of selected losses if results from various methods differ significantly.	Agree. See Actuarial Tables and Exhibits
Trend Factors and Analysis			
Insurers shall include support for trend factors and analysis.	215 ILCS 5/155.18 50 IL Adm. Code 929	Insurers shall include support for trend factors and analysis, including loss and premium trend exhibits demonstrating the basis for the selections used.	Agree. See Actuarial Tables and Exhibits
On-Level Factors and Analysis			
Insurers shall include support for on-level factors and analysis.	215 ILCS 5/155.18 50 IL Adm. Code 929	Insurers shall include support for on-level factors and analysis, including exhibits providing on-level factors and past rate changes included in calculations.	Agree. See Actuarial Tables and Exhibits
Loss Adjustment Expenses			

Insurers shall include support for loss adjustment expenses.	215 ILCS 5/155.18 50 IL Adm. Code 929	Insurers shall include support for loss adjustment expenses, including exhibits providing documentation to support factors used for ALAE and ULAE. If ALAE is included in loss development analysis, no additional ALAE exhibit is required.	Agree. See Actuarial Tables and Exhibits
Expense Exhibit			
Insurers shall include an expense exhibit. Insurers may use expense provisions that differ from those of other companies or groups of companies.	215 ILCS 5/155.18 50 IL Adm. Code 929	Insurers shall include an exhibit indicating all expenses used in the calculation of the permissible loss ratio, including explanations and support for selections. The systems of expense provisions included in the rates for use by any company or group of companies may differ from those of other companies or groups of companies to reflect the operating methods of any such company or group with respect to any kind of insurance, or with respect to any subdivision or combination thereof.	Agree. See Actuarial Tables and Exhibits
Investment Income Calculation			
Insurers shall include an exhibit for investment income calculation.	215 ILCS 5/155.18 50 IL Adm. Code 929	Insurers shall include an exhibit demonstrating the calculation for the investment income factor used in the indication.	Agree. See Actuarial Tables and Exhibits
Profit and Contingencies Calculation			
Insurers shall include an exhibit for profit and contingencies load.	215 ILCS 5/155.18 50 IL Adm. Code 929	Insurers shall include an exhibit illustrating the derivation of any profit and contingencies load.	Agree. See Actuarial Tables and Exhibits
Credibility Standard Used			
Insurers shall include the number of claims being used to calculate the credibility factor.	215 ILCS 5/155.18 50 IL Adm. Code 929	Insurers should include the number of claims being used to calculate the credibility factor. If another method of calculating credibility is utilized, insurers should include a description of the method used.	Agree. See Actuarial Tables and Exhibits
Other Actuarial Information Required			
Insurers must include the information	215 ILCS 5/155.18 50 IL Adm. Code 929	Insurers shall also include the following information: All actuarial support/justification for all rates being changed, including but not limited to changes in: Base rates; Territory definitions; Territory factor changes; Classification factor changes; Classification definition changes; Changes to schedule credits/debits, etc. Exhibits containing current and proposed rates/factors for all rates and classification	Agree. See Actuarial Tables and Exhibits

	Any exhibits necessary to support the filing that are not mentioned elsewhere in this checklist.	
Schedule Rating		
Insurers must include the described information described at right.	Insurers should include appropriate actuarial justification when filing schedule rating plans and/or changes to schedule rating plans.	N/A

Podiatry Insurance Company of America 2010 Podiatric Rates Illinois Territory 01

All counties except Cook

Sole Podiatrist

	Claims Made										
Limits	1st Year		2nd Year		3rd Year		4th Year				
(000 omitted)	Non-surg.	Surgical	Non-surg.	Surgical	Non-surg.	Surgical	Non-surg.	Surgical			
100/300	\$1,775	\$2,583	\$2,662	\$3,875	\$3,771	\$5,489	\$4,437	\$6,458			
200/600	\$2,130	\$3,100	\$3,195	\$4,650	\$4,526	\$6,588	\$5,324	\$7,750			
250/750	\$2,289	\$3,332	\$3,434	\$4,999	\$4,865	\$7,081	\$5,723	\$8,331			
500/1000	\$2,484	\$3,616	\$3,727	\$5,425	\$5,279	\$7,685	\$6,211	\$9,041			
500/1500	\$2,556	\$3,720	\$3,833	\$5,580	\$5,431	\$7,905	\$6,389	\$9,300			
1000/1000	\$2,751	\$4,004	\$4,126	\$6,006	\$5,845	\$8,509	\$6,877	\$10,010			
1000/3000	\$3,017	\$4,392	\$4,526	\$6,587	\$6,411	\$9,332	\$7,543	\$10,979			



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STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS

Podiatry Insurance Company of America 2010 Podiatric Rates Illinois Territory 02

Cook county only

Sole Podiatrist

	Claims Made											
Limits	1st Year		2nd Year		3rd Year		4th Year					
(000 omitted)	Non-surg.	Surgical	Non-surg.	Surgical	Non-surg.	Surgical	Non-surg.	Surgical				
100/300	\$2,796	\$4,070	\$4,195	\$6,106	\$5,942	\$8,650	\$6,991	\$10,176				
200/600	\$3,356	\$4,884	\$5,033	\$7,327	\$7,131	\$10,379	\$8,389	\$12,211				
250/750	\$3,607	\$5,251	\$5,411	\$7,876	\$7,666	\$11,158	\$9,018	\$13,127				
500/1000	\$3,915	\$5,698	\$5,872	\$8,548	\$8,319	\$12,109	\$9,787	\$14,246				
500/1500	\$4,027	\$5,861	\$6,040	\$8,792	\$8,557	\$12,455	\$10,067	\$14,653				
1000/1000	\$4,334	\$6,309	\$6,502	\$9,464	\$9,211	\$13,407	\$10,836	\$15,773				
1000/3000	\$4,754	\$6,920	\$7,131	\$10,379	\$10,102	\$14,704	\$11,884	\$17,299				



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STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS